



Private Bank at a Glance

Data as of March 31, 2016

Team Members: 32

Client Markets: Nationwide

Loan Outstandings: \$1.37 Billion

Private Bank Business Model

Partner with Registered Investment Advisors, Wealth Management Firms, Trust Companies, Broker-Dealers and Family Offices nationwide to provide lending and deposit solutions to high-net-worth individuals.

Private Bank Summary

TriState Capital's Private Bank provides a high level of client-driven service with specialized lending and deposit products. Our private banking clients and their advisors are an exclusive group who require professional, personalized and highly confidential service(s).

Our Partners

TriState Capital's Private Bank has established relationships with over 100 Family Offices and Wealth Management Firms nationwide. We collaborate with our partners as advisors to provide unique lending and deposit solutions for their clients.

Private Banking Products and Services

Lending Solutions

(Secured by Marketable Securities)

- ◆ Non-Purpose Lines of Credit
- ◆ Non-Purpose Term Loans (1-5 year fixed rates)
- ◆ Letters of Credit

Deposit Solutions

- ◆ Checking and Money Market Accounts
- ◆ Certificates of Deposit
- ◆ Free Checks
- ◆ Free Online Banking and Bill Payment
- ◆ Free ATM Transactions
- ◆ Free Debit Cards
- ◆ Free Overdraft Protection with a linked Money Market Account
- ◆ Waiver of Incoming/outgoing wire transfer fees