

National Advisors Announces Lending Solutions with TriState Capital Bank

Kansas City, MO (August 2, 2016) National Advisors (NA) announced that it has contracted with TriState Capital Bank (TriState) to deliver lending services to advisors for their high-net-worth clients. TriState's services will be marketed through NA's National Advisors Concierge Services (NACS) entity.

TriState services available through NACS include securities backed lines of credit and non-purpose credit lines with both LIBOR (London Interbank Offered Rate) based variable rate and fixed rate options. Credit line facilities are available to a broad range of client types: individuals and business entities including corporations, LLCs, LPs, trusts, nonprofit entities and foundations.

"TriState Capital Bank's services are the kind of advisor-friendly services we are bringing to our advisors through NACS," said Jim Combs, CEO of National Advisors Holdings, Inc. and National Advisors Trust Company, FSB. "Unlike banks and other lending institutions, TriState Capital Bank delivers only lending and deposit solutions and does not offer investment advisory services. Advisors can confidently recommend TriState without fear of competition."

Combs continued, "We chose TriState Capital Bank because of its highly personalized approach working in collaboration with advisors to provide unique lending solutions for their clients' needs. TriState's services are distinguished by a high level of client-driven service with specialized lending and deposit products for advisors' clients who require professional, personalized and highly confidential services."

According to Jim Mirasola, Director of Alliances for TriState Capital Bank, Private Bank, "TriState Capital Bank's securities credit line products provide advisors' clients the freedom to support any number of short-term or long-term financing needs such as real estate acquisitions, luxury item purchases, business investments, debt refinancing, short term cash needs or bridge facilities and general liquidity for personal or business expenses. We continue to see increasing demand by independent advisors to have access to these kinds of services for their clients."

About TriState Capital Bank

TriState Capital Bank is a wholly owned subsidiary of TriState Capital Holdings, Inc. (NASDAQ:TSC), a bank holding company headquartered in Pittsburgh, PA. TriState Capital's Private Bank works with registered investment advisors, wealth management firms, trust companies, broker-dealers and family offices nationwide to provide lending and deposit solutions to high-net-worth individuals. For more information, please visit www.tscbank.com

About National Advisors Concierge Services

National Advisors Concierge Services (NACS), an entity of National Advisors' family of companies, delivers third-party services to clients of National Advisors Trust Company, FSB and National Advisors Trust of South Dakota, Inc. NACS third-party services include: specialty asset services (unique and hard to value assets such as mineral/oil/gas, farm and ranch, closely held corporations, etc.), banking services including lending and retail banking and a client experience benchmarking syndicate (CX2020). For more information, please visit www.natrustco.com

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